



# 2021 IHCA Virtual AL Spring Workshop

## Friday, April 30, 2021

BINGO prize \$100 VISA Gift Card sponsored by Blue Cross of Idaho

<b>9:30 am – 10:30 am (1.0)</b>	<p><b>The Time for Leadership Is Now – Be the Change   Sam Stoddard, VP Operations, Homestead Senior Living</b></p> <p>We all want more. We strive for higher occupancy, happier customers, and engaged inspired employees. The secret to getting more is to help your team become more. As we become better leaders, problem solvers, listeners, and at building relationships, then we will inspire our team to do the same. There are times in life where we have to step up and lead and be what people need us to be. This is one of those times. Our residents need you! our staff need you! The time for leadership is now. Come laugh, cry, and leave inspired to take on your challenges and believe you can make a difference. Objectives:</p> <p>1- What is means to lead in the 21<sup>st</sup> Century.          2- Helping those we lead to care more, listen more, problem solve, build relationships, and believe in themselves so we can really serve those we care for.          3- How to increase occupancy, have happy customers, and an inspire your team.</p>
<b>10:45 am – 11:45 am (1.0)</b>	<p><b>Efforts to Increase Medicaid Reimbursement for Residents with Behaviors (MI, DD, Dementia)   Robert Vande Merwe, Executive Director, IHCA &amp; Gloria Totoricaguena, PhD, President, Idaho Policy &amp; Consulting LLC</b></p>
<b>11:45 am - Noon</b>	<b>Membership Update Lunch Break</b>
<b>Noon – 1:00 pm</b>	
<b>1:00 pm – 2:00 pm (1.0)</b>	<p><b>Increasing Reimbursement for All Medicaid Residents- Documentation and the UAI   Brian Bagley, Owner, Lakeside AL</b></p> <p>This presentation will dive into the depths of the UAI and how to maximize your ability to obtain adequate reimbursement for the care you provide. You are invited to come with questions. This “boring” subject is of the utmost importance for you to successfully operate your facility.</p>
<b>2:15 pm – 3:15 pm (1.0)</b>	<p><b>Managing Financial Records to Increase Efficiency, Profits, CARES Act Funding, and Completing Department Cost Audits   Scott Burpee, CEO, Secure Housing LLC</b></p> <p>This class will present a short history of healthcare accounting, the problems with the Assisted Living’s predominate lack of detailed accounting, as opposed to the nursing home’s very standardized accounting, and demonstrate the need for Assisted Living facilities to adopt a more robust type of financial record keeping. The class will also explore the different types of programs available to operators, such as time keeping and payroll, allocation of costs between home office and multiple facilities, bill paying, billing, and financial statement preparation. The class will also highlight the losses providers encountered over the last year due to not having this information available.</p>
<b>3:15 pm</b>	<p><b>BLOOMTEXT \$100 Gift Card Give-away</b></p>